



FINAL PLACEMENT REPORT

2023-2024



PGDM-BIFS
(BANKING, INSURANCE
& FINANCIAL SERVICES)

MESSAGE FROM THE BIFS PLACEMENT CHAIR



SHAWN COUTINHO
ASSOCIATE PROFESSOR, GIM

Goa Institute of Management has emerged as a leading B-School in India providing best in class management education, delivered using effective B-School pedagogy. At GIM, we believe in nurturing future leaders by providing them operative, practical and theoretical exposure about the industry. The PGDM-BIFS is a premier and unique domain specific course and prepares the students with the overall understanding of the financial sector, encompassing both domain and management.

The BIFS program saw a staggering 29% PPO conversion owing to the unique curriculum that enabled the students to excel in the Summer Internships. The BIFS program closed at 100% with an average salary package of 15.4 LPA. The program was able to draw recruiters from Banking, Fintech, Financial Services, Credit rating, Consulting, Insurance, etc. Major recruiters included, Barclays, Wells Fargo, JP Morgan Chase and Co, Nomura, Bank of America, Icici Bank, Moody's, Crisil, etc amongst many others.

The Summer Internships too were closed in record time due to the existing relationships with recruiters and strong alumni bonds. The BIFS sector looks strong in the years ahead.

BIFS PLACEMENT SEASON HIGHLIGHTS

BATCH OF 2024

**22.3
LPA**
HIGHEST CTC

**15.4
LPA**
AVERAGE CTC

**15.5
LPA**
MEDIAN CTC

**19.85
LPA**
TOP 10%
STUDENTS

**18.42
LPA**
TOP 20%
STUDENTS

**16.88
LPA**
TOP 50%
STUDENTS

29%
PPOS

*All values in INR

BATCH OF 2022 - 2024



STUDENT PROFILES

BATCH OF 2024

BATCH SIZE



Total Number
Of Students

59

GENDER DIVERSITY



Female

47%



Male

53%

STUDENT PLACEMENT SECTORS



**FINANCIAL
SERVICES**



BANKING



FINTECH



**CREDIT
RATING**



CONSULTING



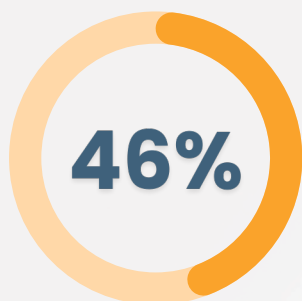
ENERGY



IT



ACADEMIC BACKGROUND



COMMERCE



ENGINEERING



MANAGEMENT



SCIENCE



ARTS



PROFESSIONAL BACKGROUND



BFSI



IT



HR



OTHERS

MAJOR RECRUITERS



JPMORGAN
CHASE & Co.



NOMURA



MOODY'S



DARASHAW



digit



BIFS SUMMER INTERNSHIP HIGHLIGHTS

BATCH OF 2025

85,000

HIGHEST
STIPEND

30,000

MEDIAN
STIPEND

38,679

AVERAGE
STIPEND

85,000

TOP 10%
STUDENTS

76,500

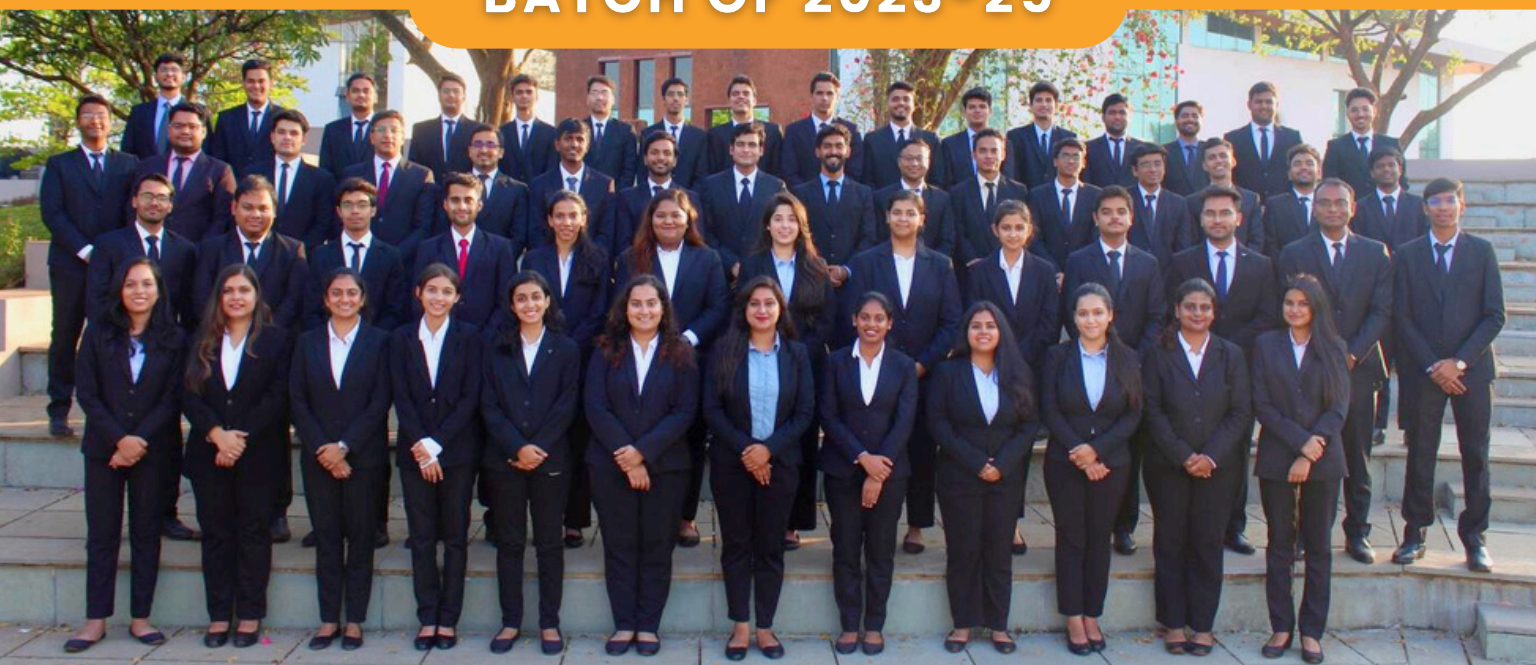
TOP 20%
STUDENTS

60,556

TOP 50%
STUDENTS

*All values in INR per month

BATCH OF 2023-25



STUDENT PROFILES

BATCH OF 2025

BATCH SIZE



Total Number
Of Students

58

GENDER DIVERSITY



Female

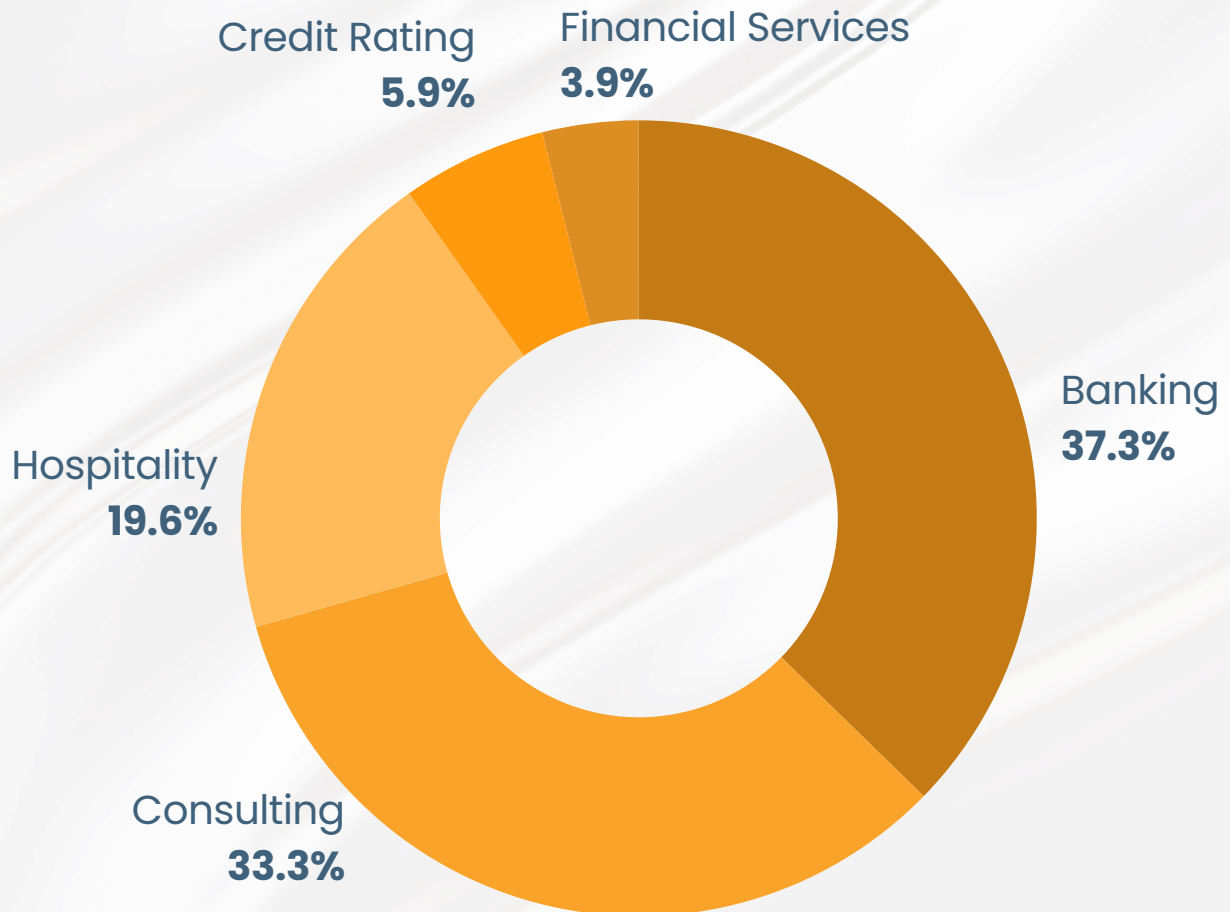
29%



Male

71%

STUDENT PLACEMENT SECTORS



■ Banking ■ Consulting ■ Hospitality ■ Credit Rating ■ Financial Services

ACADEMIC BACKGROUND

51%

COMMERCE

25%

ENGINEERING

13%

MANAGEMENT

8%

SCIENCE

3%

ARTS



PROFESSIONAL BACKGROUND

27%

BFSI

24%

IT

6%

HR

42%

OTHERS

PROMINENT RECRUITERS

WELLS
FARGO

JPMORGAN
CHASE & Co.

BNY MELLON

CRISIL
An S&P Global Company

TATA CAPITAL
Count on us

ADITYA BIRLA
CAPITAL

EY



ICICI Bank

build3

OXANE
— PARTNERS —

KAYTES
BUSINESS & TAX CONSULTANTS

HYATT
PLACE™

insurancepadosi

TTC
connecting ideas
for impact

TVSCREDIT

Tally
POWER OF SIMPLICITY

BRIGHTBRIDGE