



Sumit Sir



CMAT HANDBOOK




Sumit Sir

Get to know CMAT

Hey! Everyone....Welcome to CATKing Family.

I am here to guide you about CMAT. So, what exactly is CMAT?

The Common Management Admission Test (CMAT) is a National Level Entrance Examination for admission to Management Programme(s) in the country.

The CMAT will be conducted by the NTA. NTA is conducting this Test since 2019.

Time Allotted : 180 min

Now, Lets see the Exam Pattern of CMAT

Subjects	Questions	Max Marks Alloted	Negative Marking
Quantitative Techniques & Data Interpretation	20	80	Yes +4.00 ✓ -1.00 ✗
Logical Reasoning	20	80	
Language Comprehension	20	80	
General Awareness	20	80	
Innovation & Entrepreneurship	20	80	
Total	100	400	

Know more about CMAT paper pattern, study plan

WATCH VIDEO



Kedar, CMAT
Rank - 7

CATKing helped me reach my dream of JBIMS. Rahul sir, along with the entire amazing faculty of renowned professors, guided me throughout the journey and especially till the college GDPI stage. The strategies to tackle the exam were truly game changing, the constant motivation by the CATKing team kept me driven towards my goal all the time



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Registration Dates are out, and below are the important dates as per last 2 years...

CMAT	Upcoming Year (2026)	This Year (2025)	1 Year Ago (2024)
Registration Dates	17th Oct 2025 to 24 th Nov 2025	14 Nov'24 - 13 Dec'24	29th Mar
Application Correction Window Dates	26th Nov 2025	15-Dec'24 - 17 Dec'24	24th Apr - 26th Apr
Advance exam city intimation slip	2nd Week of Jan	17 Jan'25	5th May
Admit card release date	3rd Week of Jan	20 Jan'25	6th May
Exam date	4th Week of Jan	25 Jan'25	15th May
Result	2nd Week of Feb	13 Feb'25	6th Jun

Registration Cost

Gen Male	₹2500
Gen Female, SC, ST, PwD OBC	₹1250

So, what is the eligibility criteria for CMAT?

Candidates must have completed graduation or can be in the final year of the graduation.

Category	Passing Marks in graduation
General/EWS/NC-OBC	50%
SC/ST/PwD	45%


Ishan

Planning is very important in competitive exams where you have to study for a whole year and then exam is just a matter of one day. CATKing comprehensive plan was extremely crucial and effective. All i had to do was follow the plan. The strategies to tackle the exam were truly game-changing, the constant motivation by the CATKing team kept me driven towards my goal all the time.


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CMAT Syllabus

Section	Syllabus
Quantitative Techniques & Data Interpretation	Tabulation, Pie Chart, Bar Chart, Line Graph, Probability, Quadratic and linear equations, Graph, Simple & Compound Interest, Percentages, Averages, Geometry, Profit and Loss, Mensuration, Ratios and Proportion, Work & Time, Time-Speed-Distance, Number Systems, In-equations, Allegation & Mixtures, Partnership, Algebra, Permutations & Combinations, Pipes & Cisterns
Logical Reasoning	Analytical Reasoning, Cause and Effects, Non-Verbal Reasoning, Linear Arrangements, Analogy Test, Symbol-Based Problems, Statements Arguments, Blood Relationship Tests, Direction and Distance Test, Statements and Conclusion, Number Series, Statements Assumptions, Inferences, Matrix Arrangements, Ranking Tests, Coding and Decoding, Sequencing
Language Comprehension	English Grammar, Paragraph Completion, Sentence Improvement, English Usage Errors, Synonyms and Antonyms, Reading Comprehension, One-word Substitution, Jumbled Para, Idioms and Phrases, Sentence Correction
General Knowledge	Literature, Current Affairs of National and International Economy, History, Sports News, Science in everyday life, Politics, Geography, Culture, Economics, Trade Awareness, Personalities in News, Indian Constitution
Innovation & Entrepreneurship	Concepts of Entrepreneurship, Overview of Entrepreneurship, Evolution of Entrepreneurship in India, Role of Entrepreneurship in Economic Development, Theories and Models of Entrepreneurship, Framework of Entrepreneurship Theories, Models of Entrepreneurship, Emerging Models of Corporate Entrepreneurship, Dimensions of Entrepreneurship, Entrepreneurial Society, Entrepreneurial Culture, Rural Entrepreneurship, Women Entrepreneurship, Emerging Trends in Social Entrepreneurship, Principles of Business Organisation, Motivation, Communication and Leadership

Know more about CMAT Syllabus | Complete Details | Topics | Strategy to Crack

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CMAT 2020 – 2025 score vs percentile analysis

%ile	2025	2024	2024	2023	2022	2021	2020
99.5	300	310	299	303	295	330	325
99	270	280	292	293	290	280	310
98	260	270	283	280	285	270	300
95	245	250	271	260	282	251	282
90	205	225	258	240	275	231	262

Know more about CMAT Score vs Percentile | CMAT Analysis

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CMAT preparation	Study Plan Videos
6 Hours Daily	WATCH VIDEO
4 Hours Daily	WATCH VIDEO
Must Do Topics	WATCH VIDEO



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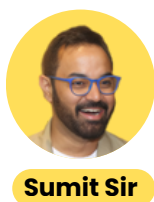



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Now, we will see some Placement highlights of CMAT accepting colleges

College Name	Cutoff %ile	Average Placement	Highest Placement	Total Fees	Deadline
JBIMS, Mumbai	99.99 %ile	87.12 LPA	28.02 LPA	6 Lakhs	DTE CAP Process
SIMSREE, Mumbai	99.96 %ile	22.50 LPA	15.10 LPA	1.4 Lakhs	DTE CAP Process
PUMBA	95-99%ile	19 LPA	11.23 LPA	2.5 Lakhs	DTE CAP Process
Welingkar Mumbai & Bangalore	85+%ile	Mumbai 40 LPA Bangalore 18.75 LPA	Mumbai 11.68 LPA Bangalore 10.07 LPA	14 Lakhs	To Be Announced
TAPMI	85%ile	32.77 LPA	13.99 LPA	17.3 Lakhs	25th Jan 2026
BIMTECH Greater Noida	85%ile	22 LPA	10.9 LPA	14 Lakhs	28th Nov 2025
NIA Pune	85%ile	22 LPA	12.3 LPA	9.4 Lakhs	31st March 2026
Fortune Institute of International Business (FIIB) New Delhi	80%ile	24.6 LPA	10.3 LPA	12.85 Lakhs	28th Nov 2025
SOIL Institute of Management	80%ile	PGP 21.8 LPA PGDM 20.7 LPA	PGP 12.5 LPA PGDM 11.5 LPA	PGP 15.3 Lakhs PGDM 17.5 Lakhs	22nd Nov 2025
ISME Bangalore	80%ile	14 LPA	8 LPA	10.95 Lakhs	28th Nov 2025
IIEBM Pune	80%ile	34 LPA	10.25 LPA	7.95 Lakhs	28th Nov 2025
RCM Bangalore	75-80%ile	44 LPA	8.5 LPA	PGDM 8.8 Lakhs	28th Nov 2025
GIBS Bangalore	75-80%ile	16.15 LPA	7.4 LPA	PGDM 9 Lakhs	28th Nov 2025

and many more...



What After CMAT?

Let's dive into the DTE CAP Process

Step	Description
Candidate Registration	Candidates register for participation in the Centralised Admission Process (CAP) 2021.
Filling Online Application	Candidates fill out the online application form for CAP 2021, indicating their preferences for courses and institutions.
Confirmation & Verification	Candidates confirm their online application form and undergo document verification and counseling.
Publishing of Merit Lists	Provisional merit lists are displayed, grievances are submitted and addressed, and final merit lists are published.
Display of Seat Matrix	Availability of category-wise seats (Seat Matrix) for CAP Rounds I, II, and III is displayed.
Option Form Confirmation	Candidates fill and confirm their online option form with preferences for institutes and courses before CAP Round I.
Provisional Allotment	Provisional allotment of seats for CAP Rounds I, II, and III is displayed, indicating the allotted institute and course.
Reporting & Acceptance	Candidates report to the Admission Reporting Centre (ARC) and accept the offered seat as per the allotment of CAP Rounds I, II, and III.
Establishment of FCs	The Directorate of Technical Education (DTE) sets up around 190 Facilitation Centres (FCs) in different MBA colleges of Maharashtra for DTE CAP 2021.
Seat Surrender	Candidates surrender seats to participate in the next CAP round with the aim of securing admission to a better MBA college.



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What After CMAT?

Let's have a look on GD-WAT-PI process!

Selection Process	Description
Group Discussion (GD)	A case or a group activity is given to the group of students. Students has to discuss & to come up with a solution.
Written Ability Test (WAT)	2 questions are given to each student. - Each question has to be written of 100-200 words. - Total time given 5-10 mins.
Personal Interview (PI)	it is a in persona interaction with the panel of the college the student is applying for

CMAT Sample Questions with Solutions

Quantitative Techniques & Data Interpretation

Q1. Amit can do 50% more work than Bhushan in same time. Bhushan alone can do a piece of work in 30 hours. Bhushan starts working and had already worked for 12 hours when Amit joins him. How many hours should Bhushan and Amit work together to complete the remaining work? (CMAT 2024)

- A 6 hours
- B 12 hours
- C 4.8 hours
- D 7.2 hours

Let total work = 30 units

Work done by Bhushan in one hour = 1 unit

Work done by Amit in one hour = 1.5 unit

Work done by Bhushan in 12 hours = 12 units

Time taken = $18 / (1 + 1.5) = 7.2$ hours

Remaining work = 18 units

So, the answer is **D**.

Q2. A and B started a business with investment of ₹ 4500 and ₹ 2700 respectively. Find the share of profit of A in the total annual profit of ₹ 256.

- A ₹170
- B ₹120
- C ₹160
- D ₹140



Raj

The mocks were well-structured, covering a wide range of topics relevant to the exam. They were especially beneficial, mimicking the actual exam conditions and providing insightful feedback to track progress. Loved the classes by Sahil Sir, Krishna Sir & Sumit Sir.





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A2. Profits of A and B will be in the ratio of investments, i.e. $4500:2700 = 5:3$
 Total profit = Rs 256
 A's profit = $5 * 256 / 8 = 5 * 32 = \text{Rs } 160$

The answer is option C.

Q3. Given below are two statements:

Statement I : A bag contains 10 white and 10 red face masks which are all mixed up. The fewest number of face masks you can take from a bag without looking and be sure to get a pair of the same color is 3.

Statement II: The minimum number of students needed in a class to guarantee that there are at least 6 students whose birthdays fall in the same month, is 61.

In the light of the above statements, choose the most appropriate answer from the option given below:

1. Both Statement I and Statement II are correct
2. Both Statement I and Statement II are incorrect
3. Statement I is correct but Statement II is incorrect
4. Statement I is incorrect but Statement II is correct

A3. Statement 1

After drawing 3 masks, there can be 2 combinations possible - All three are of same color or two are of same color and 1 is of different color. Hence we can ensure that we can get two masks of same color after drawing 3 masks, randomly.

If we draw less than 3 masks i.e. 2 masks, there is a possibility of both the masks being of different color hence we can't ensure that these masks can be of different color, hence the minimum number of masks we need to draw is 3.

Statement 2

To calculate the minimum number of students required, we need to consider the worst case scenario i.e. the birthdays of students are evenly spread across all the 12 months. We'll have to assume that there are at least 5 birthday is each month, so the total number of students required = $5 * 12 = 60$. To assure that there is 1 month in which we have 6 birthdays, we'll have to add 1 to this number, hence the minimum number of students required = $60 + 1 = 61$

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Logical Reasoning

Q1. Four pair of words are given below, out of which the words in three pairs bear a certain common relationship. (CMAT 2024)

Choose the pair in which words are differently related :

- A Waist : Belt
- B Neck: Tie
- C Wrist : Band
- D Shoe : Laces

The relationship is such that one is a wearable and the other is the part of the human body where it is being worn

Therefore the correct answer is **D**.

Q2. Find the odd one among the following:

- A Chapter
- B Contents
- C Exercise
- D Book

A2. Chapters, Content and Exercise are parts of a Book.

Hence Book is the odd man out among the given options.

Q3. Deepti was walking with her husband Rajiv. They met a Woman Milli. Deepti introduced Milli to Rajiv and said "Her brother's father is the only son of my grandfather." How is Deepti related to Milli?

- A Sister in law
- B Mother
- C Sister
- D Daughter

A3. Milli's brother's father is the only son of Deepti's grandfather. Milli's brother's father means Milli's father, and the father is only son of Deepti's grandfather.

Thus Milli, her brother and Deepti will have same father.

Hence Milli and Deepti are sisters.



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Language Comprehension

Q1. Choose the alternative which best expresses the opposite meaning of the underlined phrase in the following sentence. (CMAT 2024)

At his wits end, he turned to his old trade.

- A Knowing what to do
- B Not knowing what to do
- C Being overjoyed
- D Confidently

The phrase "at his wits' end" means being completely confused or not knowing what to do.

So, the correct answer is **A**.

Q2. Pick the most appropriate auxiliary verb to fill in the blank: CCTV _____ been used for many years for the surveillance of public areas associated with obvious risk.

- A is
- B are
- C has
- D have

A2. The use of "has" as the auxiliary verb in this sentence is appropriate because it indicates an action that started in the past and continues into the present. The phrase "for many years" suggests a duration of time, indicating that the use of CCTV for surveillance has been ongoing. The auxiliary verb "has" is used with the third-person singular subject "CCTV" to form the present perfect tense, which is suitable for describing an action that began in the past and has a connection to the present.

The correct option is C.

Q3. Identify the appropriate direct speech form of the following sentence: He greeted me and asked where I was going.

- 1. He asks, "Hello, where are you going?"
- 2. He asked, "Hello, where you are going?"
- 3. He said, "Hello, where you are going.."
- 4. He said, "Hello! Where are you going?"

- A 1
- B 2
- C 3
- D 4



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A3. Option A: In this sentence, the word 'Hello' should be followed by an exclamation mark since it is used to attract someone's attention. This statement is grammatically wrong.

Option B: In direct speech, when we report someone's words, we should maintain the correct verb tense and word order. In this case, the reported question "Where you are going" should follow the standard subject-verb order, which is "Where are you going?" Thus, this statement is also grammatically wrong.

Option C: As the question asked is not followed by a question mark, this statement is not correct.

Option D: Since this statement is grammatically correct and represents the exact words spoken by someone, this is the correct option.

The correct option is D.

General Awareness

Q1. In Commonwealth Games 2022, held in _____, the country that topped the medals tally was _____.

- A England, Canada
- B England, Australia
- C Australia, England
- D Canada, England

A1. The correct option is B.

Q2. The Imperial I and II, one of the tallest buildings in India, are located at : (CMAT 2024)

- A New Delhi
- B Kolkata
- C Mumbai
- D Chandigarh

A2. The correct option is C .

Q3. Kanha National Park is situated in ?

- A Assam
- B Uttar Pradesh
- C Tamil Nadu
- D Madhya Pradesh

A3. The correct option is D.



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Innovation and Entrepreneurship

Q1. _____ means identifying and imitating the best in the world at specific tasks and function.

- A Benchmarking
- B Outsourcing
- C Quality circle
- D Continuous improvement

A1. A) Benchmarking: Benchmarking is the process of identifying and imitating the best practices and performance of leading organizations or individuals in a specific field. It involves studying and analyzing their methods to improve one's own performance.

B) Outsourcing: Outsourcing refers to the practice of contracting certain tasks or functions to external companies or individuals rather than handling them internally. It is done to leverage external expertise, reduce costs, or focus on core competencies.

C) Quality Circle: A quality circle is a group of employees within an organization who come together voluntarily to identify, analyze, and solve work-related problems. They aim to improve the quality, productivity, and efficiency of their work through collaborative efforts.

D) Continuous Improvement: Continuous improvement is an ongoing effort to enhance processes, products, or services within an organization. It involves identifying areas for improvement, making incremental changes, and monitoring progress to achieve better results over time. It is a fundamental principle of quality management and aims to optimize performance and customer satisfaction.

The correct option is A

Q2. An important area of concern for innovative entrepreneurs in financing of projects is raising the:

- A Development capital
- B Human capital
- C Structured capital
- D Seed capital

A2. Seed capital refers to the initial funding or investment required to start a new business or project.

It is typically used to cover early-stage expenses such as market research, product development, and initial operations. Seed capital is crucial for innovative entrepreneurs as it provides the necessary resources to prove the feasibility of their ideas and attract further funding from investors or venture capitalists.

While the other options mentioned are also important in the context of entrepreneurship and business growth, they are not specifically related to the initial financing stage.

The correct option is D

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Q3. An innovation taken by Atal Initiative Mission with a purpose to encourage curiosity and innovation in young talent is:

- A Atmanirbhar Bharat
- B Atal Tinkering Lab
- C Atal New India Challenge
- D Atal Incubation Centre

A3. B) The Atal Tinkering Lab: initiative is a step taken by the Atal Innovation Mission (AIM) in India. Its purpose is to encourage curiosity, creativity, and innovation in young talent. Atal Tinkering Labs are established in schools across India, providing students with access to tools, equipment, and mentorship to explore STEM (Science, Technology, Engineering, and Mathematics) concepts and engage in hands-on tinkering and innovation activities. The aim is to foster a spirit of entrepreneurship and problem-solving among students from an early age.

A) Atmanirbhar Bharat: Atmanirbhar Bharat, also known as "Self-reliant India," is an initiative launched by the Indian government to promote economic self-sufficiency and reduce dependence on imports. It focuses on various sectors such as manufacturing, agriculture, technology, and infrastructure to enhance domestic production, innovation, and entrepreneurship. The initiative aims to create a conducive environment for businesses and startups to thrive and contribute to the growth of the Indian economy.

C) Atal New India Challenge: The Atal New India Challenge is an initiative under the Atal Innovation Mission (AIM) that aims to address specific national and societal challenges through innovative solutions. The challenge invites startups, innovators, and entrepreneurs to propose innovative ideas and solutions to tackle key problems in areas such as healthcare, education, agriculture, infrastructure, and clean energy. Selected participants receive support, mentorship, and funding to develop and implement their solutions.

D) Atal Incubation Centre: Atal Incubation Centres (AICs) are established under the Atal Innovation Mission (AIM) to support and nurture innovative startups and entrepreneurs. These incubation centers provide various resources, infrastructure, mentoring, and networking opportunities to early-stage ventures. AICs aim to facilitate the growth of startups by providing a supportive ecosystem, access to funding, industry partnerships, and guidance throughout the startup journey.

Q4.

Which of the following is the primary purpose of a 'pitch deck' ? **(CMAT 2024)**

- A To design a product
- B To present the business idea to potential investors
- C To recruit employees
- D To manage daily operations

The correct answer is **B**.


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CMAT 3 year Analysis

		2025	2024	2023
Section	Topic	No of Questions		
QTDI	Data Interpretation (Table + Pie chart)	3	3	5
	Modern Maths	2	7	1
	Arithmetic	10	5	6
	Geometry	1	2	1
	Number system	2	2	5
	Algebra	2	1	2
	Total	20	20	20
LR	Coding-Decoding	1	1	1
	Family Tree	1	1	3
	Alphabet Series	1	1	1
	Directions	1	2	1
	Circular & Linear arrangement	2	1	2
	Number Relation	1	0	0
	Miscellaneous	4	7	2
	Set Theory	1	0	0
	Syllogisms, strong/weak arguments, assertion-reason, analogy, odd one etc.	8	0	8
	Total	20	20	20
LC	Vocabulary	15	15	7
	Grammar		1	7
	Para Jumble		2	1
	Reading Comprehension	5	2	5
	Total	20	20	20


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Preparation

Master CMAT with a section-wise approach

Topic	Approach
Quant & DI	Focus on core math concepts and memorize key tables. Practice sample questions for each topic
Logical Reasoning	Sharpen your logic with regular practice on various question types. Solve puzzles and sudoku daily
Language Comprehension	Build a strong reading habit to improve vocabulary and comprehension. Newspapers and books are great resources
General Knowledge	Stay updated on current affairs and focus on static GK for tougher questions. Read newspapers daily.
Innovation & Entrepreneurship	Grasp the basics and analyze past CMAT Past Year papers to understand the question format

- Mock tests and practice papers are essential. Solve previous years' CMAT papers and utilize mock test series to improve speed, accuracy, and identify weak areas. Regularly taking mock tests exposes you to a range of difficulty levels and prepares you for the exam environment.
- By following these tips and practicing consistently, you'll be well on your way to CMAT success!


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Courses

CMAT Turbo 2025

Category	Details
Live Classes	
Concept Builder (LOD 1)	Mon to Fri 1 Hr & Sat 2 Hrs Revision Live Class by CAT, CMAT Toppers
Verbal Workshops	Mon & Wed 9 pm Verbal bootcamps with Sumit Sir
Non-CAT Daily Live Classes	Daily 2 Hours Live Class from 1st Dec onwards
CMAT Sunday Bootcamps	Sundays 10 to 11 pm (from 1st Dec onwards)
Recorded Videos	
Launchpad	1000+ Concept Builder Lessons, Section-Wise Topics
Actual PYQs	Actual CMAT 2016 - 2024 Questions Video Solutions by CMAT Toppers
Mocks Practice & Analysis	
Real CMAT Mocks	20 CMAT Level Mocks (Based on the 2022-2024 Pattern)
Toppers Attempt to CMAT	Live CMAT Mock Attempt by CMAT Toppers
Sectional Tests	25 (5 Each - QA-DI, LR, Verbal, GK and Innovation & Entrepreneurship)
Topic Wise Tests	100 tests covering all topics of QA, VARC, DI-LR
E-Books	
CATKing Bible	130+ LOD 1 and LOD 2 Practice E-Books
Maximizer E-Books	Maximizer eBook with 1000 CMAT Level Questions



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CMAT Exam Trends

Year	Exam Pattern Changes	Difficulty Level/Syllabus Trends (if available)
2022	- "Innovation and Entrepreneurship" section becomes mandatory	Quant's Probability tricky, LR very easy, Verbal favored Lewis's vocab, GK static-heavy, Innovation & Entrep. moderate.
2023	Same Paper Pattern as 2022	Aim 16-17 attempts in Quant, LR & Verbal. GK moderate, target 11-12. Innovation & Entrep. new, aim 11-12. (20 words)
2024	Same Paper Pattern	moderate Quant/DI, easy-moderate LR, moderate Verbal with grammar focus, high difficulty GK, and moderate Innovation & Entrep. Aim for 16-17 attempts in Quant, LR & Verbal, 12-13 in GK & Innovation & Entrep
2025	Same Paper Pattern	Quants, LR, Language was easy-moderate. 15-17 Questions doable and counted as good attempts. GK and Innovation & Entrepreneurship was on medium difficulty level with 11-12 questions being good number of attempts


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Real CMAT 2026 Mocks Schedule

Mock Name	Release Date
Real CMAT Mock 1	30th April
Real CMAT Mock 2	30th April
Real CMAT Mock 3	30th May
Real CMAT Mock 4	30th May
Real CMAT Mock 5	30th June
Real CMAT Mock 6	30th June
Real CMAT Mock 7	30th July
Real CMAT Mock 8	30th July
Real CMAT Mock 9	30th August
Real CMAT Mock 10	30th August
Real CMAT Mock 11	30th August
Real CMAT Mock 12	30th August
Real CMAT Mock 13	30th September
Real CMAT Mock 14	30th September
Real CMAT Mock 15	30th September
Real CMAT Mock 16	30th September
Real CMAT Mock 17	30th October
Real CMAT Mock 18	30th October
Real CMAT Mock 19	30th October
Real CMAT Mock 20	30th October



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All the Best!!!

